

MORE THAN A BRAND



YOUR STRONG DEVELOPMENT AND PRODUCTION PARTNER



KOMPERDELL

WE ARE MORE
THAN JUST A BRAND.
WE ARE YOUR

**ONE
STOP
SHOP**



→ **KOMPERDELL AS A BRAND**

"We make the best poles, protectors and snowshoes in the world."

The voices of our customers mean the world to us.

→ **KOMPERDELL FOR OUR SMU PARTNERS**

The exclusive pole for our dealers based on market leading technology, decades of know-how and a truly unique service.

→ **KOMPERDELL AND OEMs**

We develop, design and produce – and not only for us but for more than 40 industry leading brands. We take tremendous pride in those partnerships.



WE HELP YOU TO CELEBRATE YOUR OWN BRAND.



EXCLUSIVELY YOURS



"Komperdell provides us with the know-how and we can develop the perfect product for our customers. It couldn't be better."

Toni Maierbrugger
Toni Maierbrugger
Purchasing Manager, Strolz Sport & Mode

"Developing, handling, timing – with Komperdell the set-up is right. Perfect, simple and super fast. Our reliable partner for more than 20 years."

Manfred Rogetzer
Manfred Rogetzer
Management Ski Alpin, Bründl Sports



WHERE'S MY BENEFIT?

The advantages AT A GLANCE

- ➔ **JUST FOR YOU**
We build your own exclusive product – customised and tailored to your wishes and ideas.
- ➔ **YOU STAND OUT**
You promote your own brand and differentiate yourself from local competition.
- ➔ **GET MORE OF THE PIE**
Higher margins (no internet price wars), higher profits (no seasonal sales – you control the product life cycle yourself).
- ➔ **THE MEGA PLUS**
Benefit from our brand values – guaranteed service, networked marketing, honest sustainability by producing in the world's cleanest pole factory.



"Komperdell puts their entire development program at our disposal. This enables us to manufacture ultra-modern and exclusive products, that are unique and match our brand values. Perfect for us!"

Andy Hytjan
Andy Hytjan
Purchasing Hardware, Evo Outdoor experiences company



WE MAKE IT SUPER EASY FOR YOU.

EVERYTHING FROM ONE SOURCE



A REAL MANUFACTURER

We are still a true manufacturer. Running our own factory in the centre of Austria enables us to offer the world's most sustainable manufacturing, maximizes our flexibility and makes it possible for us to offer the fastest turn around times for the realisation of our customers' wishes. Our customers also benefit from our expertise and market leading technology. The combination of all those factors is the reason why the world's leading brands trust in us and have their product developed and manufactured in our factory.



100% MADE IN AUSTRIA 

Our service

YOUR ONE STOP SHOP



 → **DEVELOPMENT**

 → **DESIGN**

 → **PROTOTYPE**

 → **PACKAGING**

 → **CERTIFICATION**

 → **PRODUCTION**

JUST IN TIME

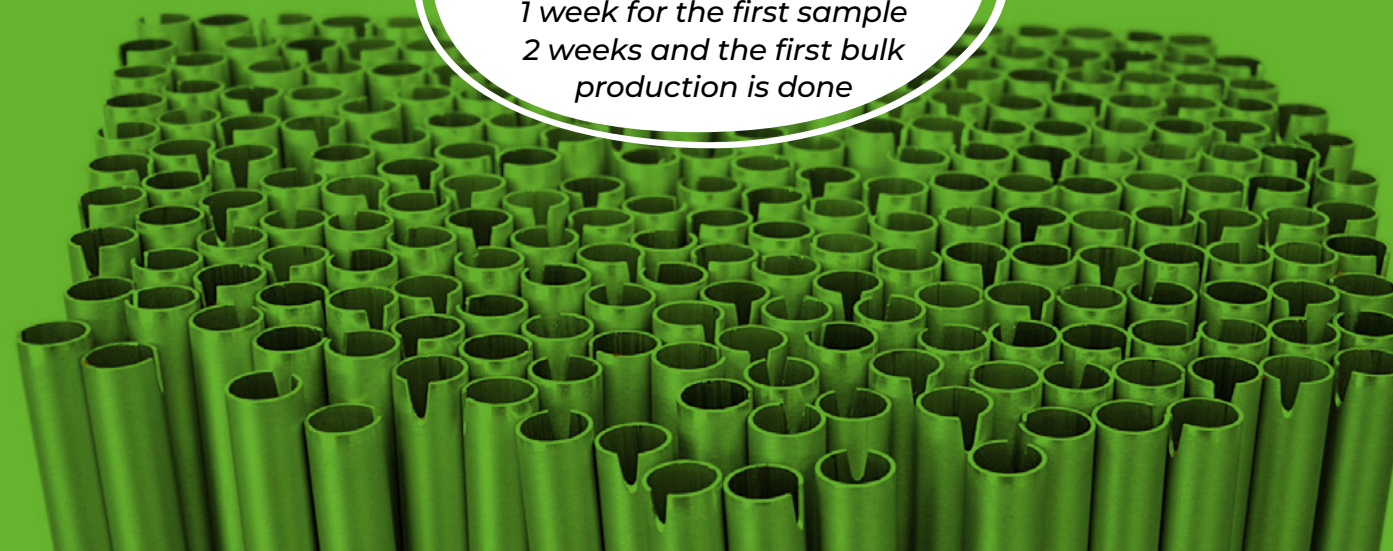
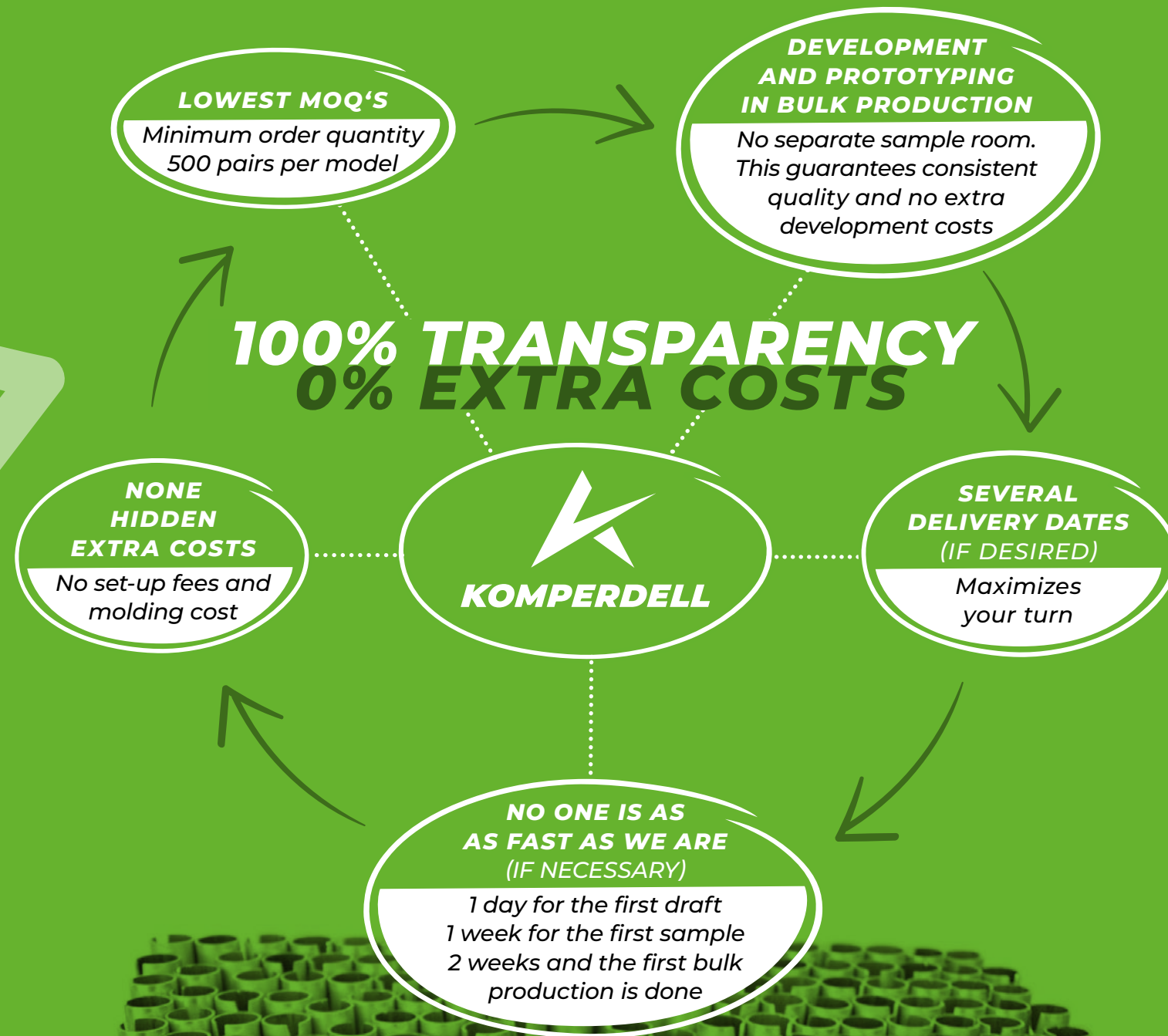
NO ONE IS AS FAST AS WE ARE

A LOT OF BENEFITS AT A FAIR PRICE.

WE ADVISE YOU



All inclusive ADDED VALUE CAROUSEL

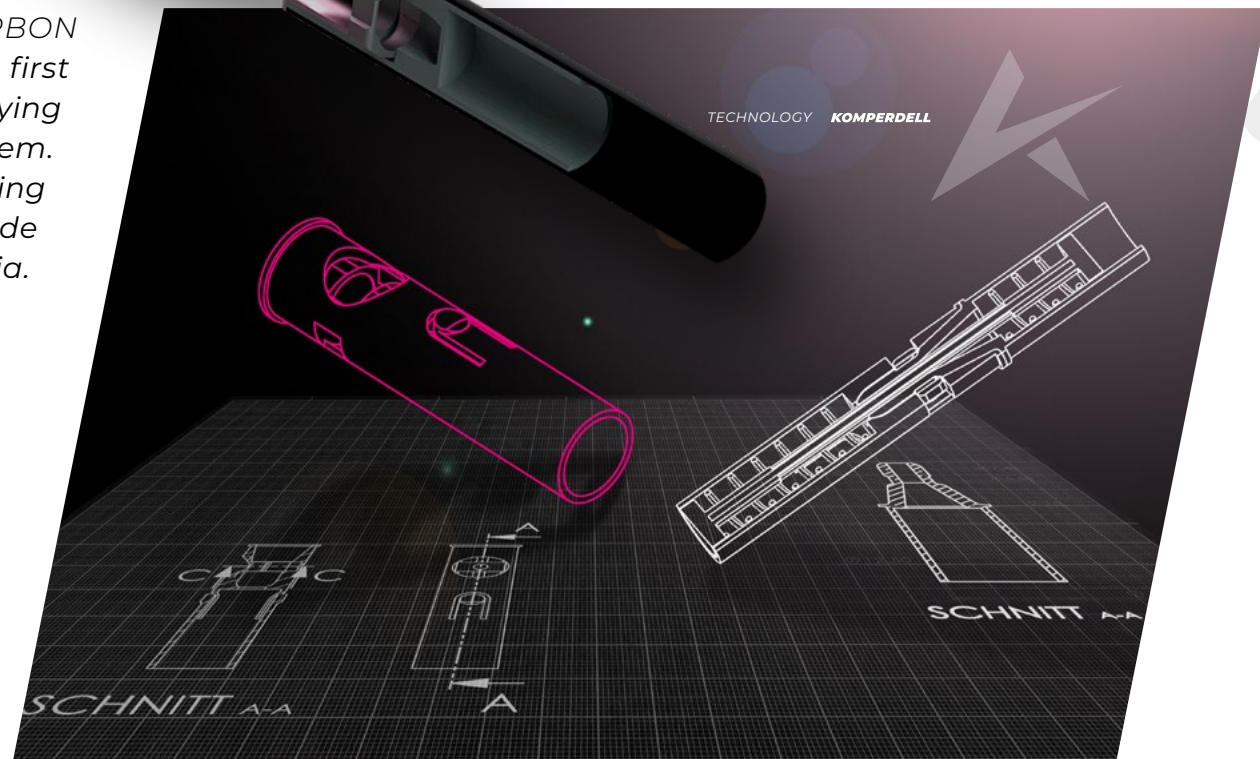


YOUR BENEFITS WITH KOMPERDELL AS YOUR PARTNER.

ALWAYS ONE STEP AHEAD



FXP CARBON
The world's first self-deploying folding system. Award-winning technology made in Austria.



- ➔ **MARKET LEADING TECHNOLOGY**
Benefit from our Know-How and award-winning technology to push your own brand. This helps you to differentiate yourself from your competition and makes sure that you are always one step ahead.
- ➔ **LARGEST SELECTION OF OPEN MOLDS**
With more than 2,000 molds for grips, baskets, locks and accessories we offer the market's largest assortment of available options. Hundreds of individual combinations become possible without having to invest in expensive molds. Especially niche and smaller brands benefit from this service.
- ➔ **VERTICALLY INTEGRATED**
We are the only brand to not only produce the pole but also the key ingredient of any pole – the shaft. 25 years ago we have invested in our own carbon and aluminum manufacturing facilities. When we design a new pole we start by developing the proper shaft and do not take off the rack technology like other brands.

Extra plus
AWARD WINNING TECHNOLOGY

POWERLOCK 3.0
The strongest external lock on the market.



“EVEN MORE BENEFITS.”

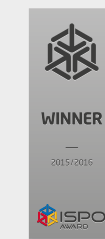


- ➔ **SHARED JOY - DOUBLE THE PLEASURE**
Benefit from in-house or joint developments. We are always happy to listen to your ideas and if we both agree we are happy to develop with and for you. Unique products with the security of our know-how and expertise.
- ➔ **THINK OF THE FUTURE**
Most of our customers have been working with us for decades or more because we offer way more than just a manufacturing service. It is our clear goal to ensure that also future generations of your products are leading the market by giving you access to the latest and hottest technology on the market.
- ➔ **VALUABLE BECAUSE SUSTAINABLE**
Today's consumers want to know where and how your products are manufactured. At Komperdell your poles are produced in the world's cleanest, most sustainable factory. An additional benefit that enhances the value of your brand!

"Today's innovations are tomorrow's history. That's what drives me – to always think one step ahead."

Thomas Roiser, CEO KOMPERDELL

Multiple award-winning PRODUCT INNOVATIONS





WE ARE KOMPERDELL. AND PROUD OF IT.



Primarily SUSTAINABLE

→ **ECO BUT LOGICAL**

Honest sustainability is one of our core brand values. Our state of the art production facility generates less emissions than an average household kitchen.

We have started our journey of a more sustainable production in 1976. A long time before "Going green" became fashionable.

For us sustainability is more than just a proper CO2 balance. It is the thoughtful treatment of our environment and most of all the people we work with. Be they our partners, customers or employees. In the end we are a true people company.

→ **ALWAYS THERE FOR YOU**

Get in touch with us and we will talk about your ideas, wishes and goals. We are excited to start working with you.



From left to right
Thomas, Max and Raimund –
a core part of the development
team at Komperdell

KOMPERDELL.COM

HEADQUARTERS MONDSEE

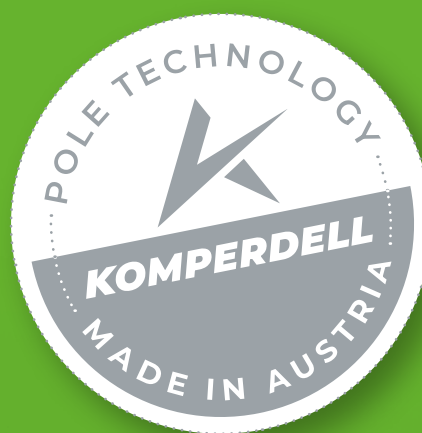
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